

INDONESIANS' ONLINE GROCERY HABIT DURING PSBB

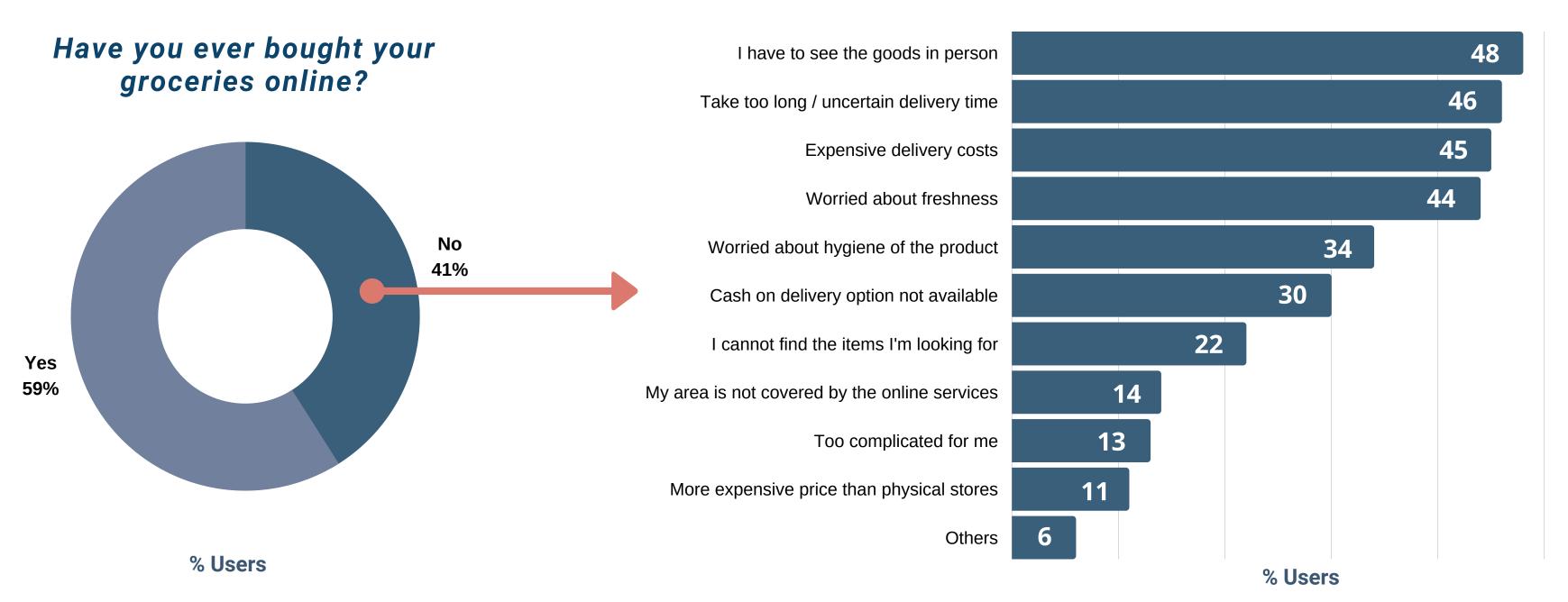
MAY 2020



Majority (59%) of Indonesians have tried online grocery shopping. Those who have not, cites delay in seeing the products and delivery cost as top barriers to trial.



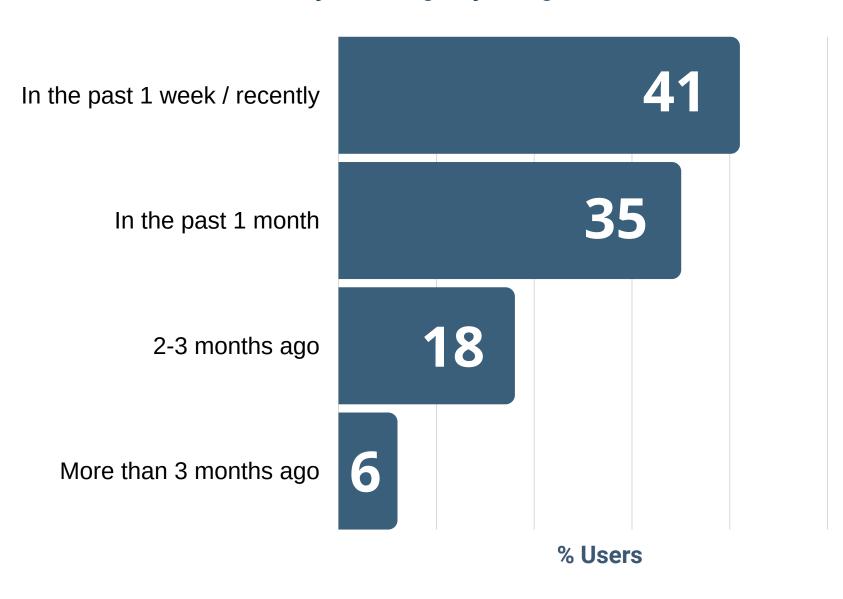
Why have not you bought your groceries online?



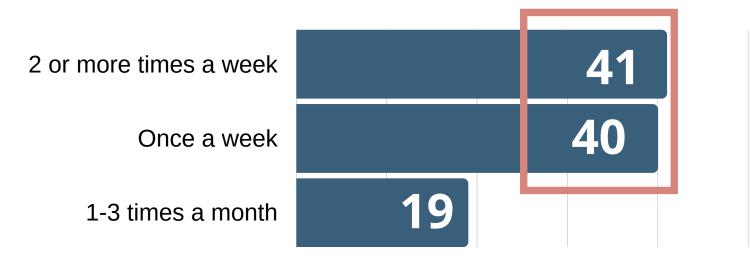
Majority of online grocery shoppers (81%) shop at least once a week for groceries.



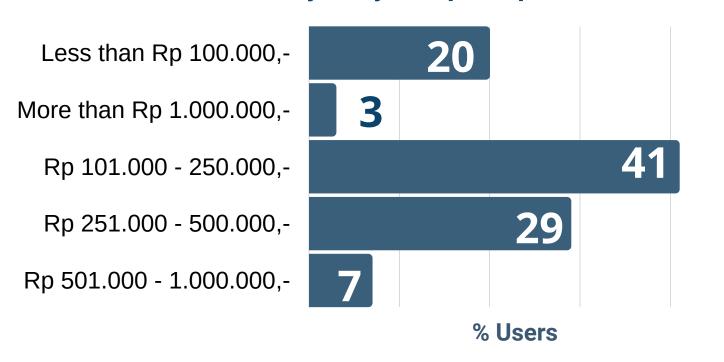
When was the last time you bought your groceries online?



How often do you buy groceries online in a month?



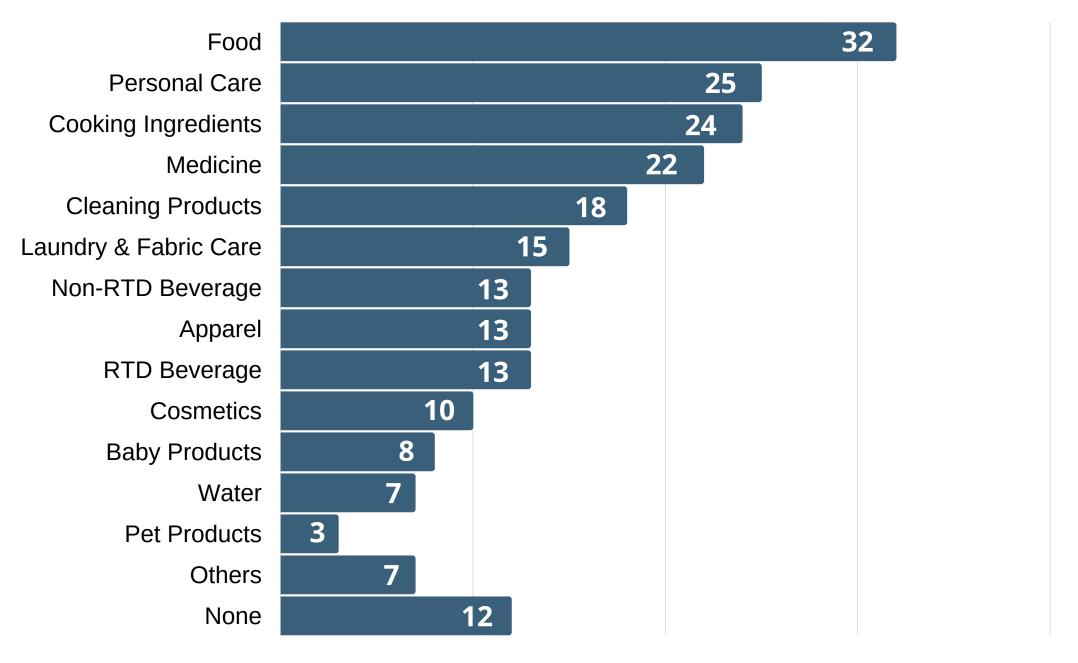
How much money do you spent per order?







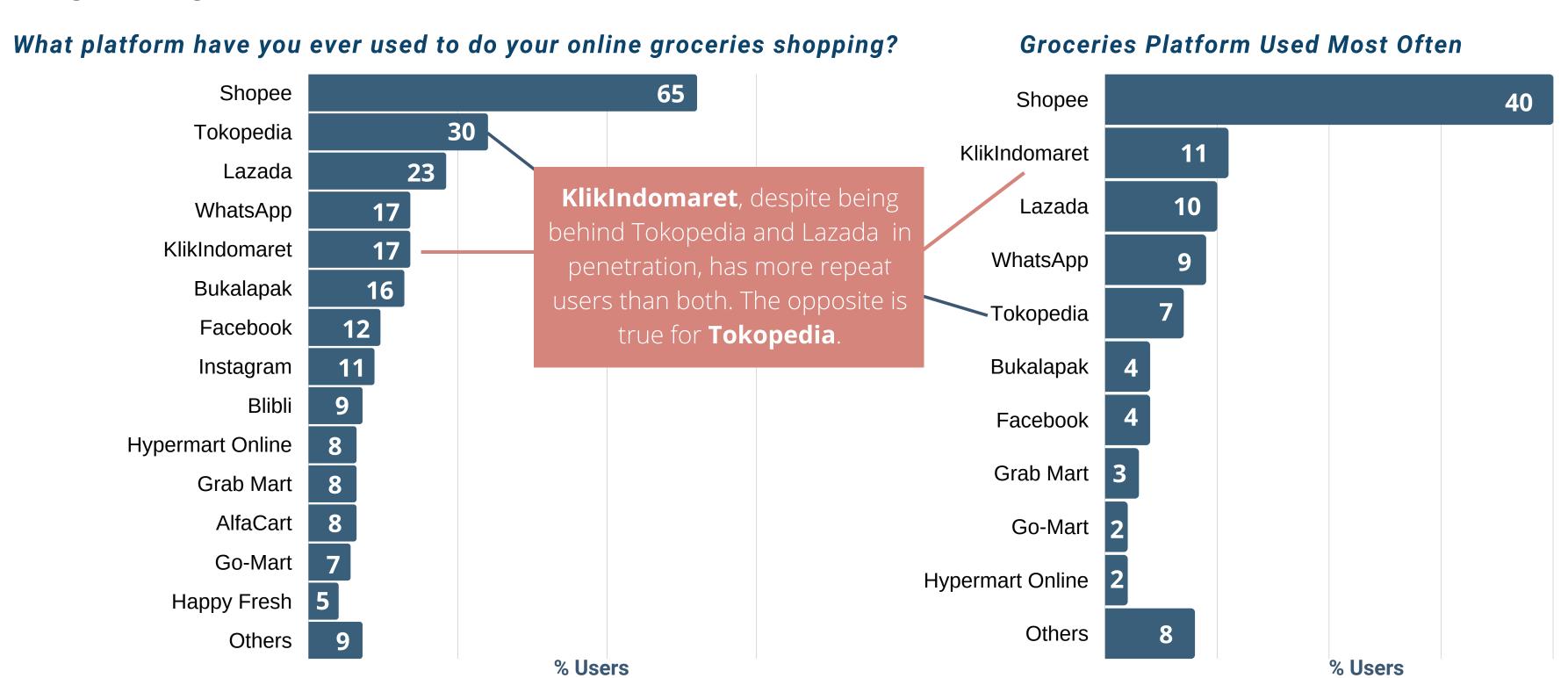
What categories do you buy more online during COVID-19 pandemic?



% Users

Shopee winning as Indonesia's most used online grocery platform by a huge margin.

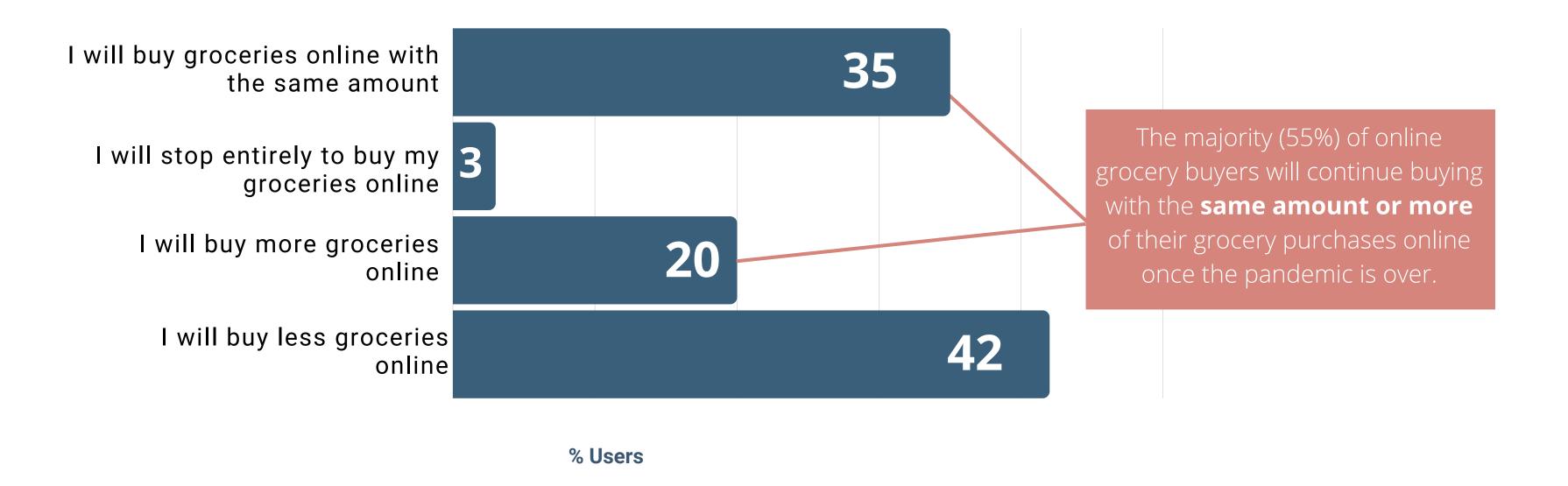




Once the pandemic is over, 97% will continue buying groceries online at different levels.



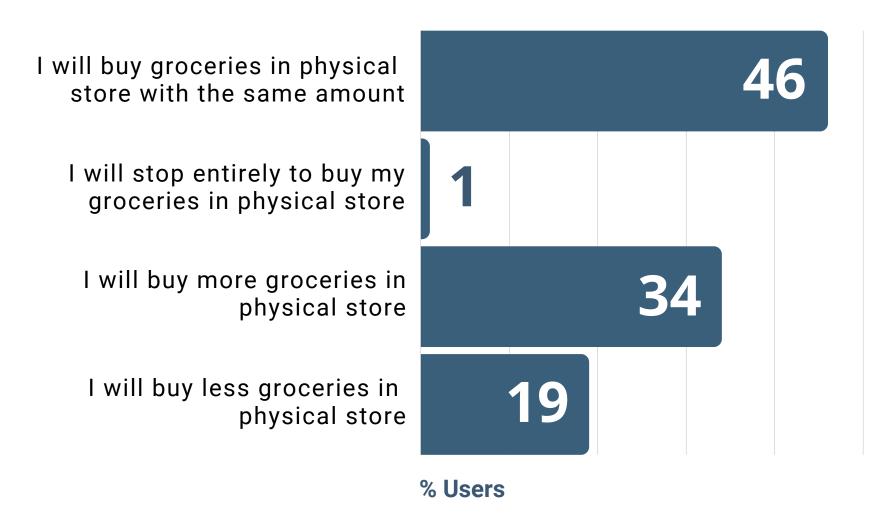
How do you plan to buy groceries online after the pandemic is over?



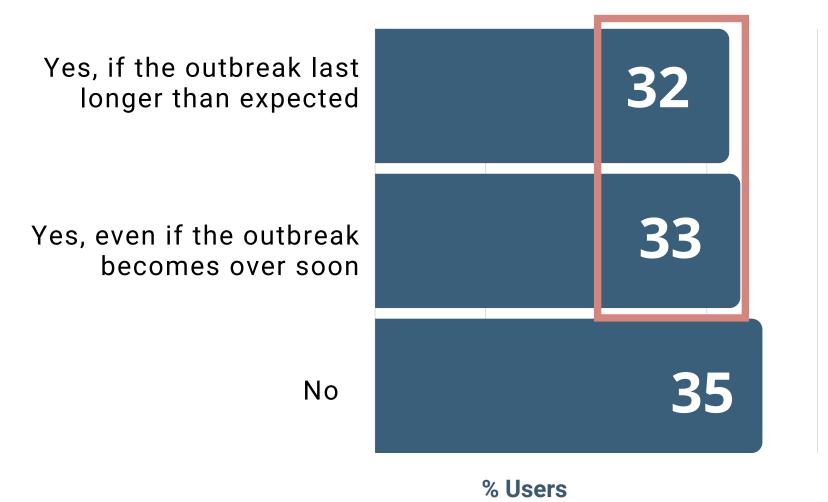
Once the pandemic is over, 34% of exclusive physical store shoppers will buy more in physical stores; 65% will consider using online grocery shopping



How do you plan to buy groceries in physical stores after the pandemic is over?



Will you consider to buy your groceries online in the future?







Would you like to know more about how the 'New Normal' is affecting Indonesians' online grocery habits?

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